



We've gone
BLUE
for Prostate Cancer Awareness

September marks Prostate Cancer Awareness Month with the PCFA. During this month, we will be hosting two breakfast BBQ's, a raffle and as usual, we have Containers for Change bins on site at Virginia - ALL proceeds go directly to the PCFA!

BBQ Dates

Wednesday 11th September
Wednesday 25th September



Win a Half Day Brewery Tour for 4!

- Visit three breweries, all tasters included
- Tour lasts 3.5-4 hours. Must be 18+ to participate
- Raffle tickets are \$1 each and available to purchase until COB September 30th - winner will be drawn the same day!

Should I have a PSA test?

Prostate cancer is the most common cancer in Australian men. Each year, over 25,000 men will be diagnosed with prostate cancer and around 3,700 will die from it. The recommendations are that men over age 50, or over the age of 40 with a family history of prostate cancer, should talk to their doctor about testing for prostate cancer as part of their regular health check-ups. It is important that you make an informed decision about testing based on the latest available evidence on the benefits and potential harms of testing and subsequent treatment for prostate cancer.

What are the potential benefits of PSA testing?

- PSA testing can reduce a man's risk of dying from prostate cancer.
- In a man with no symptoms, PSA testing can detect a potentially harmful cancer before it spreads.
- Early detection and treatment of a harmful cancer increases the chance it can be cured.
- If you are concerned about prostate cancer, regular PSA testing can put your mind at rest.



We had a very important visitor to our new digs at Virginia.

Rhonda Versace called in for a visit with some of her family to check out our new premises and to see just how far a little family business has come. Ron & Rhonda Versace established Versace in 1956 and sold the business to Peter & Kerry Leddy in 1983. Oh how times have changed since then. Rhonda was impressed by the size of the shed and just how much we kept. She kept saying “we just used to sell timber!” and remarking on just how far the Leddy family has taken the business. We even managed a picture of Rhonda in front of the old logo. We would also like to thank Rhonda for her very generous support of our Golf Day by sponsoring the “Ron Versace Award”.

News & Updates Sales Team

New Early Drop Delivery Surcharge

Our freight costs have increased significantly over the past six months due to a variety of factors. Rather than imposing a blanket increase of our delivery charges, we have identified a number of areas where some process changes can be made to improve efficiencies. One of these changes does involve a delivery surcharge, which will only apply to deliveries which require a set time delivery before 9am. There will be \$15 surcharge if a first drop delivery is required and a \$10 surcharge if a delivery is required before 9am. This surcharge won't apply if we don't have a set time before 9am restriction requirement.

These surcharges will begin in October 2024.

Price Increases

Due to the recent increase in global shipping costs and local inflationary pressures our Engineered Wood Products will be increasing from 1st November 2024. This will apply to all deliveries of Engineered Wood Products and related items from that date forward. If you have any projects using Engineered Wood Products that will begin after this date, please give your Sales Rep a call to have you quotes updated in line with these changes.

All LVLs – increase approx. 7%

I-Joist – increase between 4% & 7%

Rim board, Web stiffeners, Hardware and other related products – increase between 5% & 10%

Upcoming Leave

Lani - Thursday September 19th, Returning Tuesday October 8th

Chris W (Truss Plant) - Thursday September 19th, Returning Monday September 23rd

Accounts Team

If you are experiencing cash flow difficulties, we ask that you communicate this with us as soon as possible. We are aware there are still delays with some trades, it is a challenging labour market, which then makes it hard to get stage payments, but if we can't get in contact with you, we will have no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached. If we are aware of your situation, we may be able to assist, but avoiding our calls is not ideal, particularly as we are required to report our customers to a number of authorities once an account is 90 days overdue.

Brendale Truss & Frame Plant

We are seeing improvements in quote request lead times at our Truss and Frame plant.

The approximate lead time for quotes are as follows:

Quotes - Frames & Trusses – approx. 5-7 Working days (standard residential quotes)

Quotes - Frames & Trusses – approx. 2-3 Working days (carport quotes)

Quotes - Frames & Trusses – approx. 16 Working days (multi-residential & commercial quotes)

We have received a rush of orders throughout August which now sees us fully booked for frames, trusses and posi-joists for the 2024 year. As we have found over the last few years, things do change for a variety of reasons, particularly with the weather, so we will keep you informed should any openings emerge.

Any new orders will need to be placed from January 2025 onwards.

Annual Charity Golf Day in Support of the PCFA



ON FRIDAY THE 2ND OF AUGUST WE HELD OUR 14TH ANNUAL CHARITY GOLF DAY IN SUPPORT OF THE PROSTATE CANCER FOUNDATION OF AUSTRALIA. WE HAD GREAT WEATHER WITH THE SUN SHINING AND 136 EAGER PGA CHAMPIONS ALL WANTING TO BE THE NEXT CAM SMITH.

VIRGINIA GOLF CLUB LOOKED AMAZING PARTICULARLY AFTER HOSTING THE PRO AM THE WEEK BEFORE. PRIOR TO TEE OFF WE HEARD FROM SPECIALIST PROSTATE NURSE JENNI MILTON, WHO GENEROUSLY GAVE US HER TIME TO SPREAD AWARENESS AND DEBUNK SOME MYTHS SURROUNDING PROSTATE CANCER. WE ALSO AWARDED THE “RON VERSACE” AWARD TO A VERY WORTHY RECIPIENT IN DAN CROWLEY. DAN RECEIVES THIS AWARD FOR HIS NEVER-ENDING SUPPORT OF OUR CHOSEN CHARITY.

SHOT GUN START HAD CARTS GOING EVERYWHERE AND WE WERE SET FOR A GREAT DAY. NO HOLE IN ONES UNFORTUNATELY SO THE \$50,000.00 WENT BEGGING. WE WOULD LIKE TO THANK VIDA WOOD FOR THEIR SPONSORSHIP OF OUR CRAZY CASH GIVE AWAY!

PLAY ENDED AND ALL TEAMS EAGERLY AWAITED TO HEAR WHO THE WINNER WAS. FIRST PLACE WAS AWARDED BY OUR PLATINUM SPONSOR TILLING TIMBER, WHO HAVE BEEN OUR MAIN SPONSOR FOR 10 YEARS! TAKING OUT THE DAY WERE THE BOYS FROM QUICA CONSTRUCTIONS, WITH THE TEAM CONSISTING OF JAMIE KRUIZE, BRAD GURD, PATRICK GRAY AND MICHEAL WRAGGE.

RAFFLES WERE DRAWN, THE AUCTION HELD AND WHEN THE TALLYING WAS COMPLETED, THE OVERALL MONIES RAISED FOR THE PCFA CAME TO \$15,000. OUR FUNDRAISING EFFORTS FOR PCFA SINCE 2012 HAS NOW EXCEEDED \$160,000! WE WOULD LIKE TO THANK OUR SPONSORS, AS IT IS THEIR CONTINUED SUPPORT WHICH HELPS US FACILITATE SUCH A SUCCESSFUL DAY!

WE WOULD ALSO LIKE TO THANK OUR AMAZING CLIENTS THAT WERE SO VERY GENEROUS WITH THEIR TIME AND HARD-EARNED CASH.

THANKS TO STAFF AND HELPERS ON THE DAY, WHO WITHOUT WE WOULD NOT HAVE THE DAY WE DID. BRING ON 2025!





SEPTEMBER

SUPER DEAL

FOR EVERY \$100 SPENT ON SOUDAL PRODUCTS FOR THE MONTH OF SEPTEMBER GO IN THE DRAW TO WIN

1st

2nd



1 x 18kg SMX 30 Plus - 120626
1 x Trowel - 112945



1 x box (12 units) 600ml sausages
SMX 30 Plus - 120625
1 x Sausage Gun- 112802



Offer exclusive to Versace timbers, Valid 1 - 30 September 2024