

#### **DECEMBER NEWSLETTER 2023**



On behalf of the Management and Staff at Versace Timbers we would like to thank you for your support during 2023 and wish your family and friends a Merry Christmas, an enjoyable festive season and may 2024 be prosperous for one and all!!!!!



#### PLEASE NOTE OUR ASPLEY BRANCH IS CLOSING FRIDAY 15th DECEMBER

# versace))







## HOW TO WIN





Scan the QR code or visit

winwithhardie.com.au/versacetimbers



to register your details and accept the terms and conditions.

- Purchase Hardie™ Products from a participating store during the promotional period.
- For every \$500 you spend on Linea™ Weatherboard, Axon™ Cladding, Stria™ Cladding or Matrix™ Cladding including accessories receive one entry to the promotion. Receive 2 bonus entries for every \$500 you spend on Hardie™ Fine Texture Cladding,
- Hardie™ Oblique™ Cladding or Hardie™ Brushed Concrete Cladding including accessories.

#### Promotion dates: 1st January – 30th April 2024

Conditions apply, see http://www.winwithhardie.com.au/versacetimbers. Open to QLD res 18+ who (a) hold a current trade account at VERSACE TIMBER, Virginia QLD 4014 during the promotional period; & (b) register to participate. Must not have monies owing as at 30/4/24. Entries close at 5pm on 30/4/24. Retain receipt/s.

## Deliver modern design your client will love with Hardie™ Exterior Cladding Solutions







It is in our innovative, light weight fibre cement that makes it fast to install, durable and fire resistant. So, it doesn't face the challenges of shrinking, swelling or warping like timber does. Hardie™ Exterior Cladding solutions are available in unique profiles and textures for endless design possibilities.

It's Possible™ with



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#### **NEWS FROM THE SALES TEAM**

OUR LAST DELIVERY DATE FROM ASPLEY WILL BE FRIDAY 15<sup>TH</sup> DECEMBER

OUR LAST FRAME / TRUSS DELIVERY DATE WILL BE THURSDAY 21<sup>ST</sup> DECEMBER

DELIVERIES FOR 2024 FROM BOTH SITES WILL BEGIN MONDAY 8<sup>TH</sup> JANUARY, HOWEVER THERE WILL BE LIMITED SPOTS OUT OF VIRGINIA ON THE FIRST DAY BACK

The move back to Virginia is progressing well. We are trying to keep disruptions to a minimum with regards to supplying new orders for the remaining two weeks of the year. To avoid disappointment, we would recommend calling ahead for pick-up orders for the next couple of weeks to confirm we have the stock in our Aspley yard, particularly if you are after rough sawn hardwood. **JUST A REMINDER WE ARE CLOSING A WEEK EARLIER THAN USUAL THIS YEAR AT ASPLEY WITH OUR LAST TRADING DAY BEING FRIDAY 15**<sup>TH</sup> **DECEMBER**. We are using the following week to move the remaining stock from Aspley and complete the new warehouse set-up, so we are right to re-open at **33 VAUXHALL STREET VIRGINIA** in the new year on Monday 8<sup>th</sup> January. Brendale will remain open and manufacture as usual until Friday 22<sup>nd</sup> December.

Please keep in mind all of our suppliers are shutting down over the Christmas period with the majority doing so from December 21<sup>st</sup> and returning January 8<sup>th</sup>. If you still need to order in products in 2023 that we don't stock, we would suggest getting them in by December 8<sup>th</sup>. If you plan to kick off work in early January, please give us a call for approximate lead times for goods that need to be ordered in.

Any special order-in rough sawn hardwood job lots are now closed for 2023. If you are looking to purchase rough sawn hardwood for the remainder of this year and/or in January please give your Sales Rep or our office a call for expected lead times.

All other products that we regularly supply are readily available and if in stock can generally be supplied the following day after an order is placed.

## **NEWS FROM THE FRAME & TRUSS TEAM**

Our frames, trusses and posi-joists schedule are still chock-a-block with only a few spots left in March 2024. We definitely can't fit in any carports or small extensions for the remainder of 2023. We are hoping this will change in the new year, but as to when we will be able to open this up again will depend on what happens with our schedule over the remaining weeks of the year.

Our Frame and Truss quotes lead times have remained steady as per the following.

Quotes - Frames & Trusses - approximately 13 to 15 Working days (standard residential quotes)

Quotes - Frames & Trusses - approximately 5 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 18 to 22 Working days (multi-residential & commercial quotes)



### **NEWS FROM THE ACCOUNTS TEAM**

#### **UPDATE TO OUR CREDIT DOCUMENTATION**

As mentioned last month we have undertaken a review of our credit documentation and Terms of Trade as a result of the recent passing of legislative changes affecting standard form contracts. Thank you to those customers that have completed and returned the updated credit application. If you did not receive a copy of the new terms and credit application last month, please give Doug or Graham a call and we will forward you a copy. The new trade terms & conditions can be found at <a href="https://www.versacetimbers.com.au">www.versacetimbers.com.au</a> under Quick Links.

Please note that our Credit Facility Terms and Terms of Trade will apply to all of your future dealings with us, regardless of whether the new credit application is signed and returned.

Our Credit Facility Terms and Terms of Trade will be accepted by you by either:

- 1. Signing and returning a copy of the credit application and deed of guarantee and indemnity (if applicable); or
- 2. Continuing to trade with us or obtaining credit from us after receipt of this letter.

If you have any questions or concerns, please do not hesitate to contact us on (07) 3266 9000.

If you are experiencing cash flow difficulties, please call us as soon as possible as we may be able to assist. If we can't get in contact with you and find out where you are at with outstanding payments, then we may be left with no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached.

## **DEVELOPMENT PROGRESS PHOTOS**



SANTA HAS ARRIVED EARLY - CAN'T WAIT TO SEE WHAT'S INSIDE



## **DEVELOPMENT PROGRESS PHOTOS**

#### VIRGINIA IS STARTING TO TAKE SHAPE

The move back to Virginia is in full swing. All our timber racks are up and are slowly being filled with our bulk stock. Some of the excess hardware has started to be transferred between sites and the upstairs offices are beginning to take shape. Before we know it, Aspley will be a distant memory....







#### **ALL THE RACKS ARE IN PLACE**