

NOVEMBER NEWSLETTER 2023

DEVELOPMENT PROGRESS PHOTOS

WE'RE COMING HOME



OUR EARLY BEGINNINGS - OLD YELLOW



GOOD-BYE YELLOW – HELLO NEW BRANDING





SADLY THE ENTRY DOOR DIDN'T MEET CODE



FINGERS CROSSED NO MORE FLOOD CLEAN-UPS





THE FINAL REVEAL





AND WE ARE DONE

How time flies! In less than a year the brilliant team at Prekaro Projects have demolished our old tin sheds and constructed our brand new warehouse, trade shop and offices. A massive thank you to Jason, Ryan and the rest of the Prekaro Projects team for your professionalism and workmanship over the past couple of years and delivering such a fantastic product!!! Now the hard part begins as we again move the business from Aspley back to our home at Virginia.



NEWS FROM THE SALES TEAM

Over the remaining weeks of 2023, leading up to Christmas, we will be moving the Aspley site back to Virginia. We will continue to trade out of Aspley for the remainder of the year, closing a week earlier than usual on Friday the 15th December 2023, so we have a clear period to complete the Virginia set-up and are right to open in the new year on Monday 8th January 2024. Brendale will remain open and manufacture as usual until Friday 22nd December.

We ask over this time to please place pick-up orders with 24 hour's notice as we may need to move stock between sites during this period. We are aiming to keep the disruptions to a minimum, but know from first hand experience during last year's move, not everything goes to plan.

The lead time for any order-in rough sawn hardwood is approximately 10 business days. Our main supplier has noted any special hardwood orders will need to be placed by close of business Friday 24th November if needed prior to Christmas.

The lead times for made to order Hume Doors products are approximately 2 to 3 weeks for internal products and 4 to 6 weeks for external ones, however we have had a couple of orders that won't be available until the new year, so if you have any made to order doors coming up and required before Christmas we are suggesting to get them ordered ASAP.

All other products that we regularly supply are readily available and if in stock can generally be supplied the following day after an order is placed.





The orders for frames, trusses and posi-joists have come in thick and fast over the last month, with our order lead times now into March 2024. At this stage we are unable to squeeze any more jobs in, not even carports and small extensions for 2023 and at the moment January 2024 is also out of the question. This may change over the coming weeks in the lead-up to Christmas.

Our Frame and Truss quotes lead times have remained steady as per the following.

Quotes - Frames & Trusses – approximately 13 to 15 *Working days (standard residential quotes)* Quotes - Frames & Trusses – approximately 5 *Working days (carport quotes)* Quotes - Frames & Trusses – approximately 18 to 22 *Working days (multi-residential & commercial quotes)*

NEWS FROM THE ACCOUNTS TEAM

UPDATE TO OUR CREDIT DOCUMENTATION

We have undertaken a review of our credit documentation and Terms of Trade as a result of the recent passing of legislative changes affecting standard form contracts.

So that we can continue to provide the same level of service to you, and to ensure that our records are accurate and up to date, we **attach** our updated credit documentation.

Our credit documentation describes the basis on which we propose to trade with you. Please ensure that you carefully read and understand our updated Credit Facility Terms and Terms of Trade and then kindly complete, sign, and return to us a copy of our updated credit documentation as soon as possible.

Please note that our Credit Facility Terms and Terms of Trade will apply to all of your future dealings with us, regardless of whether the attached document is signed and returned.

Our Credit Facility Terms and Terms of Trade will be accepted by you by either:

- 1. Signing and returning a copy of the credit application and deed of guarantee and indemnity (if applicable);
- 2. Continuing to trade with us or obtaining credit from us after receipt of this letter; or
- 3. Not advising us that you take issue with any of the Credit Facility Terms or Terms of Trade within fourteen (14) days of the date of this letter.

If you have any questions or concerns, please do not hesitate to contact us on (07) 3266 9000.

If you are experiencing cash flow difficulties, please call us as soon as possible as we may be able to assist. If we can't get in contact with you and find out where you are at with outstanding payments, then we may be left with no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached.