

SEPTEMBER NEWSLETTER 2022

NEW TRADING HOURS

We will be changing our trading hours from Tuesday 4th October 2022 as per the following

MONDAY to THURSDAY 6.00am to 4.30pm

FRIDAY 6.00am to 3.00pm

SATURDAY 7.00am to 12 noon

PROSTATE CANCER AWARENESS MONTH

September is Prostate Cancer Awareness Month. Prostate Cancer remains the most commonly diagnosed cancer in Australia, claiming the lives of about ten men every single day and it is estimated over 24,000 men will be diagnosed this year alone. This month we will be holding a raffle and putting on a couple of BBQs, with all money raised being donated to PCFA.

How to enter : Gold coin donation - All proceeds go directly to PCFA

Breakfast BBQ's 2nd & 23rd of September get you double entries with mini giveaways on the day!



PRIZE INCLUDES :

- 6 Rounds of golf at Virginia Golf course
- \$50 wish gift card
- Versace Timbers merch including new trucker hat and funky socks
- Bareback Biltong
- Gift voucher to Ironside Barber shop including, mens cut, shave/trim, beer with service and a product to take home
- BCF merch worth over \$400



phone 07 3265 7933 fax 07 3265 2877 email sales@versacetimbers.com.au website www.versacetimbers.com.au
address 33 vauxhall street, virginia qld 4014 postal po box 309, virginia qld 4014 abn 92 010 145 374

**WIN A 8x5 DUAL AXLE TAPERED TOP BUILDERS TRAILER
BY PHOENIX TRAILERS!**



HOW TO WIN

1. Register your details below and accept the terms & conditions.
2. Purchase your James Hardie products from a participating store between **1st July – 31st October 2022**.
3. For every \$500 you spend in a single transaction on Hardie™ Fine Texture Cladding, Linea™ Weatherboard, Axon™ Cladding, Stria™ Cladding, Matrix™ Cladding, Secura™ Flooring, PrimeLine™ Weatherboard, Hardie™ Groove Lining and EasyLap™ Panel receive one entry to the promotion.

PLUS RECEIVE A CHANCE TO WIN TRADE TOOLS EVERY MONTH!

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- Draw 1 will win a Paslode Li-Ion Straight Impulse Bradder Kit, valued at \$949.
- Draw 2 will win a Makita M Class 30L Wet & Dry Dust Extraction Vacuum, valued at \$869.
- Draw 3 will win a Paslode Impulse IM50S CoilMaster Coil Gun Kit, valued at \$999.

ENTER NOW!

YOU MUST BE REGISTERED TO BE IN THE DRAW!

NEWS FROM THE SALES TEAM

Market price movements & Supply Delays

Supplier		Effective	% Increase
Baywood	90x22 Pine Decking	1/9/2022	15%
Baywood	86x19 Spotted Gum Decking	1/9/2022	6%
Baywood	135x19 Spotted Gum Decking	1/9/2022	6%
Bluescope Lysaght	Colorbond Steel Fencing	1/9/2022	8%
Bluescope Lysaght	Zincalume Steel	1/9/2022	8.5%
Bluescope Lysaght	Galvaspan Steel	1/9/2022	5.5%
Bluescope Lysaght	Deckform Steel	1/9/2022	5.5%
Bluescope Lysaght	Galvanised Steel Z450 Products	1/9/2022	14%
Bluescope Lysaght	Heritage Galvanised Steel Z600 Products	1/9/2022	17%
Bluescope Lysaght	Zincform Steel Products	1/9/2022	14%
Bluescope Lysaght	Painted & unpainted home improvement posta	1/9/2022	10%
Bluescope Lysaght	Unpainted accessories, ancillary products & Insulation	1/9/2022	5.5%
Bluescope Lysaght	Garage Doors	1/9/2022	14%
Bremick Fasteners	Fasteners	1/9/2022	6%
Brighton Best	Nails & Fasteners	1/9/2022	TBA
Britton Timbers	Adodo Cladding	1/9/2022	8%
CSP Architectural	James Hardie Products	1/9/2022	7%
CSR Bradford Insulation	Insulation	1/9/2022	10%
CSR Hebel	Panels & Blocks	1/9/2022	6%
CSR Hebel	Adhesive & Powerfence Access	1/9/2022	5%
CSR Hebel	All other accessories	1/9/2022	10%

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Supplier		Effective	% Increase
Cement Australia	Pre-mix Cement and Concrete	1/9/2022	7%
Easycraft	Clad Range	1/9/2022	2%
Easycraft	Ultra Wet Area Range	1/9/2022	5%
Easycraft	General Purpose MDF	1/9/2022	10%
Emro	Chrome Tubing	1/9/2022	7.5%
Emrock Building Supplies	CSR Rondo Range	1/9/2022	9.75%
Emrock Building Supplies	CSR Plaster Products	1/9/2022	6.9% to 15%
Emrock Building Supplies	CSR Hebel	1/9/2022	6% to 10%
Heritage Products	Heritage Mouldings & timbers	1/9/2022	TBA
Hume Timber & Doors	Prima Fibre Cement	1/9/2022	8%
Hume Timber & Doors	Silktrim Mouldings	1/9/2022	9% to 12%
Hyne Timber	Pine Framing / Structural Timber	1/9/2022	POSTPONED
ITI Australia	Easycraft Products	1/9/2022	3% to 10%
ITI Australia	HB Fuller Adhesive Range	1/9/2022	3% to 7%
ITI Australia	Pine Landscape	1/9/2022	5% to 13%
ITI Australia	Hardwood Rails	1/9/2022	5% to 15%
ITI Australia	Hardwood Pegs	1/9/2022	7% to 12%
James Hardie	Axon™ Cladding, - EasyLap™ Panel, - Hardie™ Fine Texture Cladding, - Hardie™ Groove Lining, - Hardie™ Smart ZeroLot™ Panel, - Linea™ Weatherboards, - Matrix™ Cladding, - PrimeLine™ Weatherboards, - Secura™ Flooring, - Stria™ Cladding.	1/9/2022	4%
James Hardie	ExoTec™ Façade Panel, - Hardie™ Ceramic Tile Underlay, - Hardie™ Deck, - Hardie™ Flex Sheet and Eaves Lining, - Hardie™ Panel Compressed, - Hardie™ Plank Weatherboards, - RAB™ Board, - Versilux™ Lining, - Villaboard™ Lining	1/9/2022	7%
James Hardie	Axent™ Trim & Cavity Batten	1/9/2022	TBA
James Hardie	Accessories & Other - Aluminium & Steel Accessories including Screws and Soakers, - Compounds, Tapes & Sealants, - Hardie™ Deck Accessories, - Hardie™ Weather Barrier, - Hardie™ Break Thermal Strip, - Hardie™ Fire Insulation, - PVC Accessories, - Tools (Blades, Shears, Knives)	1/9/2022	7%
Revolution Wood Panels	Raw MDF & Particleboard	1/9/2022	5% to 10%
Revolution Wood Panels	Prefinished / Veneered MDF & Particleboard Products	1/9/2022	3%
Revolution Wood Panels	Carcass White / Black Board – Particleboard & MDF	1/9/2022	6%
Revolution Wood Panels	Particleboard Flooring	1/9/2022	6%

Supplier		Effective	% Increase
Laminex	Plywood	1/9/2022	TBA
Lindsay Meyers	Mouldings	1/9/2022	TBA
Modinex	Cedar Linings, Cladding & Sawn	1/9/2022	5%
Modinex	Hemlock Linings & Profiles	1/9/2022	6%
Modinex	Hardwood Linings & Cladding	1/9/2022	5%
Modinex	Cumaru Cladding & Decking, Valchromat Sheet & Kerradeco Wall Linings	1/9/2022	0%
Modinex	Austratus Batten System, Aluminium Trims & Viroc Sheet	1/9/2022	5%
Modinex	Tractio Decking	1/9/2022	5.5%
Modinex	Freight orders under \$3,000 will incur a \$45 fee	1/9/2022	
Modinex	Freight orders under \$500 will incur a \$45 fee	1/9/2022	
Pinewood Products	Landscaping, pailings, sleepers, posts, rails, logs	1/9/2022	10%
Simmonds Lumber	Aust Hardwood	1/9/2022	5% to 12.5%
Simmonds Lumber	Local Plywood	1/9/2022	12%
Simmonds Lumber	Particleboard Flooring	1/9/2022	10%
Soudal	Silicones, sealers & adhesives	1/9/2022	7%
Superior Wood	Landscaping	1/9/2022	7.5% to 10%
Tasman KB	Treated Pine Decking	1/9/2022	7%
Tasman KB	H2 Treated Framing Timber	1/9/2022	15%
Tasman KB	H2 Treated Framing Timber wides 240 & 290mm	1/9/2022	10%
Tasman KB	Battens	1/9/2022	5%
Tasman KB	F14 GOS Hardwood	1/9/2022	10%
Tasman KB	F27 KD Hardwood	1/9/2022	5%
Tasman KB	Hardwood Fencing & Landscaping	1/9/2022	10%
Tasman KB	Pine Fencing & Rails	1/9/2022	10%
Tasman KB	H3 Premium Outdoor Structural	1/9/2022	10%
Tasman KB	H4 Treated Sleepers	1/9/2022	10%
Wesbeam	EWP & LVLs, floor systems	1/9/2022	15%
Whites Group	All Fencing Products	1/9/2022	9.1%
Value Timbers	Panels & Blocks	1/9/2022	TBA

Supplier		Effective	% Increase
Assa Abloy	Door Furniture	24/10/2022	7.2%
BGC Fibre Cement	All products	1/10/2022	6%
Hume Timber & Doors	Prima Fibre Cement	1/10/2022	8%
Hume Timber & Doors	Silktrim Mouldings	1/10/2022	9% to 12%
Simmonds Lumber	Aust Hardwood	1/10/2022	5% to 12.5%
Simmonds Lumber	Local Plywood	1/10/2022	12%
Simmonds Lumber	Particleboard flooring	1/10/2022	10%
Simpson Strong Tie	Fasteners & Tools	1/10/2022	TBA
Sheffield Group	Hand Tools & Abrasives	1/10/2022	4% to 10%

Supplier		Effective	% Increase
Laminex	Particleboard flooring	1/11/2022	5%
Laminex	Raw particleboard & MDF	1/11/2022	5%
Laminex	Surround Panelling	1/11/2022	5%

There are still plenty of increases coming through for building products as set out above, but the good news is stock levels across many product lines continue to improve.

Tilling EWP products are getting better with the lead times averaging between two to four weeks, although smaller orders may be available sooner. Please be aware there are still a select number of sizes that are difficult to source, so please check availability before signing up your contracts as higher priced alternatives may be required to fill the gaps.

H2F Treated 70 & 90mm pine framing in both MGP10 & MGP12 is freely available at present. T3/H3 treated pine in MGP10 is in good quantities at present and in stock, however the same can't be said for MGP12, continuing to be a challenge to source. We are currently converting to LOSP H3 LVL as an alternative as this is easier to source.

Our highly popular BGC Products such as 175mm & 205mm Nuline weatherboards and 2700x600x19mm Durafloor Sheets are more freely available, as are many other BGC Product lines. We still do have alternative products available should the need arise.

There are still delays with the EasyUltra Wet Area Interior range. Anything else that is made to order is approximately a two-to-three-week lead time.

We currently do have some Insulation in stock however it is still difficult to source in large quantities.

There hasn't been much improvement with lead times for Hume and Corinthian Doors, with the timeframe still around the four-week mark for made to order products.

BRENDALE TRUSS & FRAME NEWS

We are currently maintaining the below lead times.

Quotes - Frames & Trusses – approximately 6 to 8 Working days (standard residential quotes)

Quotes - Frames & Trusses – approximately 2 to 3 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 13 to 16 Working days (multi-residential & commercial quotes)

For the latest Frame and Truss lead times please call your Sales Rep or Chris on 0406 433 255.

With such a high demand for building products, supply chain delays and labour shortages over the past two years, a regular home build has taken much longer than expected. FTMA (Frame & Truss Manufacturers Association of Australia) have put together a “Best Practice – Caring For Your Timber Products” guide which we have attached with this newsletter.

NEWS FROM THE ACCOUNTS TEAM

If you are experiencing cash flow difficulties, we ask that you communicate these issues with us as soon as possible as our insurers are relentless at present, cancelling our insurance coverage once maximum payment periods are exceeded. If we are aware of your situation, we may be able to assist and help you through, but if we are unable to get in contact with you, we may put your account on stop credit and / or begin debt collection action.

CONGRATULATIONS



We would like to congratulate our first monthly winner of our “Win with Hardies” mini draw Alex from Heelass Homes. He has won himself a Paslode Li-Ion Straight Impulse Bradder Kit.

To be in the running for the remaining monthly prizes and the major prize of the 8x5 DUAL AXLE TAPERED TOP BUILDERS TRAILER BY PHOENIX TRAILER make sure you purchase at least \$500 of the specified James Hardie Products and then register your details before the promotion finishes on the 31st October 2022.

Have a great month Ed.

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